## Monsanto

Monsanto Chemical Company 800 N. Lindbergh Boulevard St. Louis, Missouri 63167 Phone: (314) 694-1000

September 5, 1986

Mr. John Ford Seattle American District Telegraph Co. 1916 Boren Avenue Seattle, WA 98101

Dear Mr. Ford:

Monsanto Company, with general offices at 800 North Lindbergh Boulevard, St. Louis, Missouri 63167 ("Monsanto"), and Rhone-Poulenc, Inc., with general offices at Monmouth Junction, New Jersey 08852 ("Rhone-Poulenc"), have signed an agreement in principle relating to the sale by Monsanto to Rhone-Poulenc of Monsanto's vanillin business which includes its Seattle, Washington, Plant.

The closing of this sale is expected to become effective on or about October 1, 1986. As part of this sale, Monsanto intends to assign and transfer to Rhone-Poulenc, effective as of its closing, all of its right, title and interest, accruing on and after such closing, in and to the following contract between Monsanto and you (the "Contract"):

Protective Signaling Service Contract, dated January 5, 1985.

Monsanto requests that you consent to the assignment of the Contract to Rhone-Poulenc under the following terms and conditions:

- 1. The assignment of the Contract and your consent thereto will become effective only if Monsanto consummates the sale of the vanillin business to Rhone-Poulenc and, in such event, such assignment and your consent shall become effective upon the closing of said sale.
- 2. In the event of such assignment, Rhone-Poulenc agrees to observe, keep and perform all of Monsanto's covenants and obligations under the Contract accruing on and after the closing of said sale.



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Page 2 September 5, 1986 Mr. John Ford Seattle American District Telegraph Co.

Please indicate your consent by signing and returning two copies of this letter to Monsanto at the above address by no later than September 24, 1986. Thank you for your cooperation in this matter.

Very truly yours,

MONSANTO COMPANY

RHONE-POULENC, INC.

Seattle American District Telegraph Co. hereby consents to the assignment of the Contract by Monsanto to Rhone-Poulenc conditioned upon and effective as of the closing of the sale by Monsanto of its vanillin business to Rhone Poulenc.

SEATTLE AMERICAN DISTRICT TELEGRAPH CO.

RER: jmt

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